# An applied general equilibrium analysis of fiscal reforms to fight poverty in Mexico<sup>12</sup>

Gaspar Núñez Rodríguez\*
Clemente Polo Andrés\*\*

#### **Abstract**

The main goal of this paper is to analyze the consequences of two alternative ways of raising funds to finance poverty alleviation programs in Mexico: A Value Added Tax (VAT) reform and a personal income tax reform (IT). The impact of the reforms is analyzed with an applied general equilibrium model of the Mexican economy, calibrated using a 1996 Social Accounting Matrix. The model includes 18 production sectors, 10 representative households, the government, and the rest of the world. The cash transfers required to attain a fixed increase in the Equivalent Variation (EV) of the lowest income households are obtained either increasing effective VAT rates or IT rates. When all rates are scaled up by the same factor, the VAT reform generates a positive global EV considerably larger than the one obtained scaling the IT rates, though the latter diminishes (increases) lower (higher) income households' contribution. Setting a uniform VAT rate results in a positive global EV considerably larger than the one obtained with a uniform IT. Moreover, the distribution gap increases in the latter case since the richest households receive the largest benefits.

**Key words:** poverty alleviation, tax reforms, social accounting matrix, applied general equilibrium, equivalent variation.

### Resumen

El objetivo de este artículo es analizar las consecuencias de dos formas alternativas de recaudar fondos para financiar los programas de alivio a la pobreza en México: la reforma del Impuesto al Valor Agregado (IVA) y la reforma del Impuesto Sobre la Renta (ISR). El impacto de las reformas se

<sup>&</sup>lt;sup>1</sup> El título en español es: "Un análisis de equilibrio general aplicado de reformas fiscales para combatir la pobreza en México."

<sup>&</sup>lt;sup>2</sup>Los autores agradecen la ayuda proporcionada por el Ministerio de Educación y Ciencia de España, a través de las becas SEC-2003-06697 y SEJ2006-11220; y del Consejo Nacional de Ciencia y Tecnología de México, respectivamente.

<sup>\*</sup>Catedrático Investigador del Centro de Investigaciones Socio-Económicas (CISE) de la Universidad Autónoma de Coahuila (UAdeC) de México y miembro del Sistema Nacional de Investigadores (SNI) de México. Correo electrónico: <a href="mailto:nuroga@yahoo.com">nuroga@yahoo.com</a>.

<sup>\*\*\*</sup>Profesor del Departamento de Economía e Historia Económica de la Universidad Autónoma de Barcelona (UAB) de España.

analiza con un modelo de equilibrio general aplicado de la economía mexicana que ha sido calibrado sobre una matriz de contabilidad de 1996. El modelo incluye dieciocho sectores productivos, diez hogares representativos, el gobierno y el resto del mundo. Las transferencias directas necesarias para alcanzar un incremento fijo en la variación equivalente (VE) de los hogares de menores ingresos, se obtienen mediante el incremento a la tasa del IVA, o bien la del ISR. Cuando las tasas son escaladas por el mismo factor, la reforma del IVA genera una VE global positiva, considerablemente mayor que la que se obtiene escalando las tasas del ISR; aunque, ésta última disminuye (aumenta) las contribuciones de los hogares de menores (mayores) ingresos. El establecimiento de una tasa uniforme del IVA también resulta en una VE global positiva, considerablemente mayor que la que se obtiene con una tasa uniforme para el ISR. Y más aún, la brecha distributiva se incrementa en el último caso, puesto que los hogares más ricos reciben los más altos beneficios.

*Palabras clave*: alivio a la pobreza, reformas impositivas, matriz de contabilidad social, equilibrio general aplicado, variación equivalente. *Clasificación JEL*: D58, I32, I38.

### Introduction<sup>3</sup>

Prudent calculations indicate that *per capita* daily expenditure of about 18 million Mexicans, out of a population of 92.6 million, was less than 10 current pesos in 1996, a figure very close to the conventional extreme poverty line set in 1 US\$ per day.

Later, the Technical Committee for Mexico's Poverty Measurement (CTMPM, 2005) defined three poverty lines. In 2000, these lines were set at 626 current pesos per month for the Food poverty line, 769.98 for the Capacities poverty line, and 1,258.89 for the Patrimonial poverty line, which roughly amounts to 2.25, 2.76, and 4.52 U.S. dollars per day, respectively. According to this technical committee (dependent of the Ministry of Social Development) in 2000, 24.2% of the Mexican population was below the Food poverty line (23.67 million people).

More recently,<sup>4</sup> the National Council for the Evaluation of the Social Development Policy (Coneval), based on the National Survey of Households' Income-Expenditure (ENIGH-2005) stated that in 2005, 19 million Mexicans did not get the necessary income to access the basic food

 $<sup>^3</sup>$  The authors acknowledge the observations made by two anonymous referees, to improve this paper. All errors remain our sole responsibility.

<sup>&</sup>lt;sup>4</sup> In the newspaper: La Jornada, October 2<sup>nd</sup>, 2006.

basket. This means that 18.3% of total population was below the Food poverty line.

In order to palliate this pressing problem, the Federal Government started in October 1997 a pilot program, named PROGRESA, to eradicate extreme poverty in Mexico.<sup>5</sup> PROGRESA covered just over 400,000 poor rural families during its first year, but the number went up to 2.3 million in September 1999. During President Fox' Administration, the program, renamed OPORTUNIDADES, kept growing. In 2003, 4.24 million families living in 2,351 municipalities were beneficiaries. In August 2004, president Fox chaired a ceremony to welcome five million beneficiaries, a number close to the amount of families below the extreme poverty line.<sup>6</sup>

A peculiar feature of the program is that cash transfers to participants are conditioned to children's enrollment and assistance to primary and secondary school, as well as family (mainly mothers and children) participation in health control programs and nutrition and hygiene information sessions. The success of the program is pointed out by the fact that four out of every five households in poor alimentary conditions and three out of every four households poorly endowed received benefits in 2002. However, due to several reasons, no significant abatement of poverty has been observed, but this issue goes far beyond the scope of the present paper.

The main goal of this paper is to analyze the consequences of two alternative ways of raising funds to finance poverty alleviation programs in Mexico: a value added tax (VAT) reform and a personal income tax reform (IT). The impact of the reforms is analyzed with an applied general equilibrium model (AGEM) of the Mexican economy, calibrated using a 1996 social accounting matrix. Cash transfers required to attain a fixed increase in the equivalent variation (EV) of the lowest income households are obtained, either increasing effective VAT rates or IT rates. After that, we use the AGEM to obtain changes in welfare and other relevant variables, through simulations of the two mentioned reforms.

In our opinion, the analysis of how to finance poverty fighting is highly relevant, especially in Mexico, where extreme poverty has been, during decades, a hurtful reality for about 20% of Mexicans, and an already chronic stigma for the Mexican economy. This implies that, in order to solve the problem, Mexico cannot rely on external sources, but a sustainable policy must be designed to generate the necessary funds.

<sup>&</sup>lt;sup>5</sup> PROGRESA is the acronym of Programa Nacional de Educación, Salud y Alimentación, the Spanish name of the program.

<sup>&</sup>lt;sup>6</sup> See, SEDESOL, 2003 and 2004.

The development of an algorithm to approximate a fixed point by Scarf [1973 and 1984], and its use by Shoven and Whalley [1972] to study the effects of taxes, marked the beginning of a rapid expansion of the AGE approach, to quantify impacts of fiscal reforms and trade policy on resources allocation and on welfare (Shoven and Whalley [1984]); and also, of higher interest for developing countries, to analyze policy effects on growth and income distribution, (Dervis, De Melo, and Robinson [1982]).

In Mexico, the first application of the AGE approach goes back to the work by Sidaoui and Sines [1979], focused on the analysis of the effects of distortions in factor markets. In the same year, Serra-Puche [1979] presented its Ph.D. dissertation with an AGE model to analyze fiscal reform, which was the basis of the MEGAMEX -a model sponsored by the Bank of Mexico- and of several papers: Kehoe and Serra-Puche [1983a, 1983b]<sup>7</sup>, Kehoe, Serra-Puche and Solís [1984], and Serra-Puche [1984]. The survey by Decaluwé and Martens [1988] includes, besides the papers by Kehoe and Serra-Puche, a model by Levy [1987] which introduces quantitative restrictions in trade, and the model by Gibson, Lustig, and Taylor [1985] with a Marxist approach.

Some other works analyze specific aspects of the tax system: Ayala [1985], Estrada [1987], Robles [1987], Ibarra [1988], and Apolonio [1992]. Trade policy: Hierro [1983], Sobarzo [1998, 1991], Guerrero, [1989], Pérez [1989], and Francois and Shiells [1994]. The rural sector: Adelman, Taylor, and Vogel [1988], Robinson, Burfisher, Hinojosa-Ojeda and Thierfelder [1991], and Taylor, Yúnez-Naude, and Hampton [1999].

<sup>&</sup>lt;sup>7</sup> The model by Kehoe and Serra-Puche (1983a) comprises 14 produced goods, 3 aggregated goods (public, exports, and investment), 15 final consumption goods, and 3 production factors: capital and urban and rural labor. Agents in the model are 5 rural and five urban representative Households, the Government, and the RoW. Production is constant returns to scale nested in three levels. Each Household owns endowments of capital and labor. Households' welfare derives from a Cobb-Douglas utility function on goods and savings (capital tomorrow); savings can be devoted to investment or public debt. Government revenues come from capital's share, and from production, imports, income, and value added taxes. Government's deficit is financed through public debt. RoW's revenue comes from imports, and it is used to buy exports, the difference between revenue and expenditures is the RoW's savings. In this model labor markets could not clear because of assumed frictions, generating unemployment. The model was calibrated to replicate the economy in 1977, and was mainly used to analyze the impact from introducing the VAT with several scenarios: Constant (variable) real urban wages, variable (constant) unemployment, and constant (variable) public deficit. The VAT rate used was 10%, except for agricultural products, food, educative materials, and professional services with 0%. Although they had interesting results, the authors conclude that the distributive policy impact crucially depends on the macroclosure, particularly, on whether the public deficit is kept constant or not.

There are studies that analyze cash transfer programs. Coady [2001], and Maldés, Coady and Maluccio [2004], have studied the cost effectiveness of cash transfer targeted programs in Mexico and other Latin America countries using a cost-benefit approach. Coady and Harris [2000], analyzed the welfare impact of cash transfer programs in Mexico using an applied general equilibrium model (AGEM) calibrated to a 1996 SAM. In this framework, Coady and Harris study the welfare consequences of two alternative ways to finance a 30% increase in poor rural households' nominal income. This amounts to a 2% of GDP. In the first place, all subsidies on manufactured maize, wheat and dairy products are eliminated and income lump sum taxes are adjusted to hold constant the Government deficit. Second, cash transfers to the poorest are financed using several schemes to raise value added tax (VAT) revenues keeping also constant the Government deficit. Actually, the second scenario was seriously considered by President Fox's Administration that publicized in 2003 an initiative -never implemented- to set a uniform 10% VAT rate

In line with these studies and government proposals, our paper provides estimates of the welfare effects of tax financed transfers programs using an AGEM of the Mexican economy. This AGEM is quite different from that of Coady and Harris (2000). It is a national model with 18 production sectors, 10 representative consumers, Government and the RoW. Moreover, the model is calibrated using a completely different, and disaggregated, social accounting matrix, the SAM-MX96, constructed for the base year 1996 (Núñez, G. [2004]).

This paper compares two VAT schemes to finance poverty alleviation programs, similar to those studied by Coady and Harris [2000], and two personal income tax (IRS) reforms, an alternative disregarded in their work. To evaluate the allocation and welfare impact of these reforms, percentage changes in activity and utility levels are calculated, as well as Hicks' equivalent variation (EV).

The approach followed to evaluate the policy reforms is also different from the approach used by Coady and Harris [2000]. The policy scenarios are chosen in order to generate a Government surplus that, once transferred to the poorest household decile, increases the EV of the poorest family in a fixed amount. The fiscal reforms considered are: rescaling all VAT rates or ISR rates, and setting a uniform VAT or a uniform ISR rate.

The paper is organized as follows. Section I presents the main features of the SAM-MX96 and section II those of the AGE model. Section III presents simulations and results. Finally, section IV concludes with some final remarks.

### I. The SAM-MX96

Table 1.1 shows the main blocks of the SAM-MX96, which disaggregates the circular income flow for the Mexican economy during 1996. We follow the usual convention by which rows account for "income", and columns for "expenditures".

As usual when preparing a SAM, we relied on an Input-Output Table (CIESA, [1996], and on Mexico's National Accounting System (SCNM)<sup>8</sup>, as the main statistical sources. This information has been complemented with the "National Survey of Households' Income-Expenditure" (INEGI [1999b]) to workout the relationship between production and private consumption. In addition, the following sources were also used: "Federal Income Accounting" (SHCP [2001]); "Compendium of Fiscal Federal Laws" (Fisco Agenda 97 [1997]); "Annual Statistical Information, Exports/Imports, 1993-200" (Bancomext [2000]); and the "Annual Report, 1996" (Banxico [1996]).

The first account of the SAM-MX96, disaggregates total population into 10 representative Households, defined by income decile, this income comes from Transfers, Labor, and Capital. Households pay taxes, save, and buy 10 private consumption goods.

The second institution, Government, levies taxes and Social Security contributions, then, it pays Transfers to Households, Collective Services, Public Health and Education, transfers to RoW, and saves what is left. Income Taxes come from Households and from the corporate sector (Capital). Indirect Taxes minus Subsidies, Other Taxes to Production, and Social Security contributions, are levied on Activities. The Value Added Tax is charged on Private Consumption goods. Social Transfers are paid by the Government as we said, and Other Transfers come from the Government and from the Rest of the World also.

The Savings account collects savings from Households, Government, Capital, and RoW, and then the Investment account buys investment goods from the Activities.

Labor has been disaggregated into 18 types, according to the classification provided by the ENIGH-96, based on the notion that the post occupied by a worker better reflects his qualification than his scholar degree. Labor obtains income from Activities and distributes it among the

<sup>&</sup>lt;sup>8</sup> SCNM's information comes in three volumen: "Cuentas de Bienes y servicios 1988-00" (Goods and Services Accounting); "Cuentas por Sectores Institucionales, 1993-98" (Institutional Sectors Accounting); "Indicadores Macroeconómicos del Sector Público, 1988-99" (Public Sector Macroeconomic Indicators).

households. We assume capital moves freely from any sector in the economy to any other sector, therefore we have only one homogeneous Capital, which distributes its income among Households, Taxes, Savings, and the RoW.

As for the Activities, we define eighteen: seventeen from the National Accounts System, and another one to account for Government expenditures on public goods. Activities hire Labor and Capital, buy domestic and imported inputs, and pay Taxes including Social Security contributions, to produce the Total Supply. Total Supply is then sold to Investment, Intermediate Consumption, Private Consumption Goods, Public Goods, and Exports.

Labor and capital income (plus non-resident income) is distributed between institutions according to their property rights.

The Private Consumption Goods account is a transformation account which "buys" homogeneous goods and services from the Activities to combine them in order to "produce" 10 Private Consumption Goods. The VAT is charged to consumers and then it is transferred to the Government.

Finally, the RoW gets income from Imports and Transfers (corporate sector and Government), and pays for Transfers to Households, Savings (Current Account Deficit), Labor (Remittances), and Exports. Appendix 1 defines every entry of the matrix and Appendix 2 contains the SAM-MX96.

Table 1.1 Main Blocks of the SAM-MX96 (pesos of 1996)

	Н	G	IT	IT-S	OTP	VAT	SS	ST	ОТ	INVESTMENT
Households (10)								29,427,283	42,392,016	;
Government			118,028,898	136,202,471	9,689,701	90,095,116	66,688,160			
Income Taxes	50,592,091									
Indirect Taxes - Subsidies										
Other Taxes to Production										
Value Added Tax										
Social Security										
Social Transfers		29.427.283								
Other Transfers		7.968.896								
Savings	192.880.673	103.212.438								
Labor (18)										
Capital										
Activities (18)										583.558.024
Private Consumption Goods (10)	1,642,422,657									
Colective Services		110.761.607								
Public Health		41,867,183								
Public Education		91.077.046								
RoW		36.389.893								
TOTAL	1.885.895.421			136.202.471	9.689.701	90,095,116	66.688.160	29.427.283	42.392.016	583,558,024

	L	K	Α	PCG	CS	PH	PE	RoW	TOTAL
Households (10)	667,809,664	1,146,266,458							1,885,895,421
Government									420,704,346
Income Taxes		67,436,807							118,028,898
Indirect Taxes – Subsidies			136,202,471						226,297,587
Other Taxes to Production			9.689.701						9,689,701
Value Added Tax				90,095,116					90,095,116
Social Security			66,688,160						66,688,160
Social Transfers									29,427,283
Other transfers								34,423,120	42,392,016
Savings		270,908,775						16,556,138	583,558,024
Labor (18)			662,301,178					5,508,486	667,809,664
Capital			1,558,112,676						1,558,112,676
Activities (18)			1,855,760,199	1,552,327,541	110,761,607	41,867,183	91,077,046	559,387,191	4,794,833,907
Private Consumption Goods (10)									1,642,422,657
Colective Services									110,761,607
Public Health									41,867,183
Public Education									91,077,046
RoW		73,500,636	505,984,406						615,874,935
TOTAL	667,809,664	1,558,112,676	4,794,833,907	1,642,422,657	110,761,607	41,867,183	91,077,046	615,874,935	

### II. The AGE model of the Mexican economy

The AGE model used in this study is a standard static model.<sup>9</sup> A short summary of the model features follows.

### Agents

The model includes 18 productive Activities, 10 Households (classified by income), and the Government. External sectors are aggregated into one RoW. Corporations, although distinguished from Households for accounting reasons, play no active role in the model.

### Goods and factors

There are 18 produced commodities that are used in production, satisfying private and public consumption and export demand. Produced commodities are combined in fixed proportions to obtain private consumption and investment goods. There are also 17 types of labor and a homogeneous capital good. The investment is a fixed proportions bundle of produced commodities.

### **Producers**

Production is a constant returns to scale nested technology. At the highest level, aggregate commodities are a CES Armington mix of domestic goods and imports. Domestic goods are produced in fixed proportions using Value Added and intermediate consumption. Finally, Valued Added is a Cobb-Douglas aggregate of 17 types of labor and capital.

Producers maximize profits subject to the technology constraint and determine factor demands and prices in the usual way. a) At the lowest level of the nest: primary factors demands and the price of value added are

<sup>&</sup>lt;sup>9</sup> The model's equations are in Appendix 3.

obtained. b) At the intermediate level: value added and intermediate commodity demands and domestic prices are computed. And C) at the highest level: domestic commodities and imports demands and aggregate commodity prices are calculated.

Three tax rates influence those decisions. A social security tax is levied on labor services hired by producers and an ad valorem tax burdens producers' purchases of domestic commodities and equivalent imports.

#### Households

Households' welfare is a two level nested function. Utility is a CES function of present and future consumption and present consumption is, in turn, a Cobb-Douglas aggregate of 10 private consumption commodities. As indicated above, private consumption goods are produced with aggregate commodities, and are subject to a sales tax calculated from the value added tax revenues.

Households maximize utility subject to a complex budget constraint. At the top level, present and future consumption expenditures must not exceed net of taxes disposable income. Consumers' gross income is derived from sales of labor and dividends paid out by corporations. Gross income is then adjusted by net Government transfers and personal income taxes to obtain net disposable consumers' income.

### **Firms**

Although firms are owned by households, they are treated separately. Their gross income is the value of capital services sold to producers and their net disposable income is calculated taking out profit taxes and dividends paid out to households. Their net disposable income can be used to retain net earnings or to finance investment.

### Government

Government is a producer, a consumer, and plays and active role in the process of income distribution. As any producer, the Government uses factors (aggregate commodities, labor and capital) to produce one public commodity (general services) and two services provided to households (health and education). The way the latter two are allocated among the 10 households is not known and their impact on households' utility is disregarded. Ignoring this issue does not affect the results, since Government policy supply is unchanged in the simulations. Additional transfers to households are paid with additional revenues.

As mentioned, Government current revenues come from social security, production, imports, value added and personal and corporation income taxes. Government current expenditures include the costs incurred to produce three publicly supplied services (collective, health, and education), social transfers <sup>10</sup>, other current transfers <sup>11</sup>, and transfers to the rest of the world (debt service). The government also saves and invests (in public infrastructures), so, the difference between total current revenues and total expenditures define government's deficit.

### Rest of the World

The Rest of the World (RoW) demands capital, labor, and goods and services. Following Armington (1969), imports are imperfect substitutes of domestic commodities and producers choose the optimal mix to maximize profits. Exports are exogenously fixed and, therefore, the external deficit is endogenous. A positive difference between all revenues (value of imports plus labor and capital payments and transfers to other countries) and expenditures (value of exports plus labor and capital revenues and transfers from other countries) determine the external savings used to finance domestic investment.

### Market clearing

Commodity markets always clear. For each commodity, the sum of intermediate consumption by producers, commodity demand used to produce private and public consumption commodities, investment demand and exports equal total supply provided by domestic producers and the external sectors (imports). Capital services demanded by producers also equal total households' endowments. Labor markets may or may not clear. In the latter case, the real wage is assumed to be a function of the unemployment rate, so that:

$$\frac{w}{CPI} = k_0 \left(1 - u\right)^{\frac{1}{\beta}}$$

where w is the wage rate, CPI a consumer's price index, u the unemployment rate,  $k_0$  a calibration constant, and the elasticity  $\beta$  an exogenous parameter. (See Kehoe and Serra-Puche [1983a], and Polo and Sancho [1993]).

<sup>10</sup> Known as "Prestaciones", these transfers may vary from employer to employer, usually they refer to the following: 1) One month of extra salary every December (Aguinaldo), 2) Holidays specified by the Federal Labor Law, 3) Employer contributions for a federal fund to support loans to buy or build a house (Infonavit), and 4) Profits sharing. 

11 Generally, direct transfers to the poor through food coupons.

### Macroeconomic closures

Investment is a composite good produced in fixed proportions determined by the commodity composition of investment in the base year. The value of investment equals the value of private savings plus public savings, plus (minus) the current account.

Because our model is static, when we simulate a reform to evaluate its effects on welfare, allowing investment variations, we could observe, at the same time, an increase in welfare and a decrease in investment, not knowing how much of the increase in welfare comes from the reform itself, and how much from investment's decrease. Therefore, to isolate the reform's effect, we carry out simulations keeping constant the level of investment at the initial level, by compensating variations in private savings with variations -in the opposite direction- in public savings. Under the same argument, we fix the external deficit at the initial level, allowing exports' variations to compensate for any variation in imports. (See Lofgren, Harris, and Robinson [2002], pp. 14-17).

### **Equilibrium**

In the clearing version of the model, an equilibrium is a price vector, production and consumption plans, a government surplus and a surplus for the external sector, such that those plans maximize consumers utility subject to their budget constraint, maximize producers profits, the government surplus equals the difference between government revenues and expenditures, the external sector surplus equal the difference between revenues and expenditures and all markets clear. In the non-clearing version, a vector of unemployment rates is endogenously determined and households' income depends on the unemployment rate.

## Welfare variations

Welfare changes generated by reforms are evaluated with Hicks' Equivalent Variation (EV), defined as the income transfer required by a household to achieve the new utility level at the initial prices, that is, the amount of money necessary for the household to arrive to the utility level that the reform would generate.

### III. Fiscal scenarios and results

According to the SAM-MX96, and as the second column of Table 3.5 shows, 34.7% of Government's total current revenue comes from Production taxes, the VAT contributes with 21.4%, Social Security contributions with 15.9%, Corporation taxes with 16%, and (Personal) Income taxes with 12%. As for the expenditures, 7% of government's current revenues is devoted to Social Transfers, 1.9% to Other Transfers, 24.5% to investment, 26.3% to Collective Services (which include bureaucracy payroll and Government expenses), 10% to public health, 21.6% to public education, and 8.7% to the rest of the world (debt service).

Table 3.1 presents 1996 VAT rates (column VAT0) on the 10 private consumption commodities and ISR rates (column ISR0) on the 10 households included in the model. The VAT0 rates are effective tax rates estimated using the VAT revenue figures in the SAM-MX96 and the technology used to produce consumption goods. The results lead to classify commodities in three groups.

Table 3.1 1996 benchmark and simulated tax rates

	VAT ra	ates on commodi	ties (%)		ISR ra	tes on househol	ds (%)
	VAT0	S1 VAT0×1.187	S3 Uniform VAT		ISR0	S2 ISR0×1.447	S4 Uniform ISR
C1	0.67	0.79	7.06	H1	0.20	0.29	3.79
C2	10.18	12.08	7.06	H2	0.65	0.94	3.79
C3	5.66	6.71	7.06	Н3	1.05	1.52	3.79
C4	10.18	12.08	7.06	H4	1.20	1.74	3.79
C5	0.00	0.00	7.06	H5	1.31	1.89	3.79
C6	5.52	6.55	7.06	H6	1.33	1.92	3.79
C7	6.76	8.02	7.06	H7	1.36	1.96	3.79
C8	2.79	3.31	7.06	Н8	1.69	2.44	3.79
C9	10.18	12.08	7.06	Н9	2.01	2.91	3.79
C10	9.50	11.27	7.06	H10	4.76	6.89	3.79

Notes: 1. VAT0 and ISR0 are the benchmark vectors of VAT and ISR rates, respectively. 2. 1.187 is the scaling factor applied to benchmark VAT rates and 1.447 the scaling factor applied to benchmark ISR rates.

The more heavily taxed includes Clothes and Shoes (C2), Furniture, and domestic equipment and gadgets supplies (C4), Hotels, coffee shops and restaurants (C9), and Other goods and services (C10) with VAT rates in the neighborhood of 10%. The intermediate group includes Entertainment and culture (C7), Housing, electricity, gas, water (C3) and Transportation (C6) with VAT rates near 6%. The last subset includes low taxed commodities such as Education (C8) and Food and beverages and tobacco (C1) and Health (C5) with a zero rate.

Low (high) income families are more likely to spent their income in commodities with low (high) VAT rates. Therefore, one can expect that setting a unique VAT rate will especially hit (favor) those households having large expenditure shares in the relatively low (high) tax commodities. Table 3.2 shows the commodity shares of the 10 consumption goods in households' present consumption.

Effective ISR rates in the benchmark are pretty low. Notice that effective rates for all households, except for the richest decile, are below 2% and that, the rate structure, although progressive, is pretty flat in the middle income deciles (H3-H7). It is likely -as in VAT case- that setting a uniform ISR rate will hit (favor) low (high) income households.

Table 3.1 also shows the endogenously determined tax structure in each of the four policy scenarios simulated. 12 In all cases tax rates are set to achieve a 20 unit increase in Hicks' EV of the poorest household by transferring to it the extra government revenue obtained from the reform. 13 In column S1 (S4) it appears the new VAT (ISR) rates are scaled up by 1.187 (1.447), while in column S2 (S4) all VAT (ISR) rates are set equal to 7.06% (3.79%). Just as a reference, flat levels for the VAT and ISR that maintain the benchmark public surplus are 5.94% and 2.57% respectively.

With respect to changes in total supply, as expected since simulated reforms are relatively small, and as table 3.3 shows, no changes greater than 3% are observed. Also, given that VAT rates for the agricultural and food sectors are initially equal to zero, when we simulate a uniform tax, which implies a 7.06% increase for said sectors, we would expect that the greatest diminutions in total supply would occur there, as it actually happens.

 $<sup>^{12}</sup>$  The simulations reported assume all labor markets clear. These results are not significantly altered when the real wage is assumed to depend on the unemployment rate and the latter is endogenously determined. Rescaling VAT rates is once more the most appropriate policy in terms of global EV although the unemployment rate increases

slightly.

13 The 20 unit increase has been chosen because it takes the poorest households' utility level roughly just under that of the second decile's, which are just under the extreme poverty line.

Table 3.2. Percentage Consumption Goods shares in Households' Present Consumption

Commodity	VAT0	H1	H2	НЗ	Н4	Н5	Н6	Н7	Н8	Н9	H10
C1	0.67	40.4	34.4	33.4	30.9	29.2	25.7	24.2	21.7	17.5	11.3
C2	10.18	1.6	1.5	1.6	1.5	1.7	1.6	1.6	1.7	1.8	1.6
C3	5.66	18.6	19.8	19.1	18.9	18.7	17.6	16.8	17.8	14.5	14.8
C4	10.18	6.3	5.6	5.5	4.9	4.9	4.5	4.4	4.6	4.5	5.2
C5	0.00	3.5	3.6	4.6	4.3	3.2	2.4	2.7	3.0	3.4	3.2
C6	5.52	8.6	8.4	9.4	9.9	10.8	12.1	11.8	12.3	12.3	15.7
C7	6.76	0.9	1.1	1.1	1.2	1.5	1.8	1.7	2.3	3.4	4.8
C8	2.79	3.3	3.8	4.5	4.7	5.0	5.1	6.0	6.0	6.7	8.1
C9	10.18	9.8	14.8	14.1	16.3	16.1	21.6	23.2	21.8	26.8	25.1
C10	9.50	6.9	7.1	6.8	7.2	8.9	7.7	7.8	8.7	9.3	10.2
Total		100	100	100	100	100	100	100	100	100	100

The first four columns of table 3.4 present Hicks' EV for the 10 income deciles. In all scenarios, the policy reform achieves the same increase for poorest income decile and all the other households register a welfare lost with just one exception: the richest decile increases its welfare when the additional revenues used to finance the transfer are obtained setting a uniform income rate (3.79%) lower than the tax rate paid by the richest decile (4.79%) in 1996. The overall increase in welfare obtained by adding up the impact on all households' deciles is reported in the last row (Total) of the table. It is positive for the two VAT reforms (S1 and S3), negative when ISR rates are scaled up (S2) and slightly positive when a single income rate is set (S4).

Table 3.3 Total supply: Benchmark values and percentage variation

Activities	Benchmark	S1	S2	S3	<b>S</b> 4
		IVA0 × 1.187	ISR0×1.447	7.06% VAT	3.79% ISR
A1	245.594	1.487	0.994	-2.622	0.465
A2	80.925	0.080	0.079	-0.166	0.058
Al	423.766	1.656	1.101	-2.917	0.512
All	131.502	-0.187	0.002	1.010	0.009
AIII	39.538	-0.030	0.081	0.647	0.094
AIV	74.613	-0.058	-0.121	-0.340	-0.024
AV	305.131	0.018	0.018	0.000	0.051
AVI	72.658	0.006	0.118	0.702	0.114
AVII	120.819	0.040	0.039	-0.180	0.036
AVIII	815.858	0.004	0.004	-0.153	0.030
AIX	78.556	0.010	-0.013	-0.209	0.013
A4	224.752	0.000	0.001	0.000	0.000
A5	47.549	0.067	0.086	0.053	0.029
A6	659.246	-0.630	-0.335	1.520	-0.229
A7	373.467	-0.266	-0.243	0.189	-0.057
A8	434.424	0.042	0.086	0.213	0.002
A9	555.579	-0.114	-0.208	-0.405	-0.044
A10	110.762	0.000	0.000	0.000	0.000

Table 3.4 Benchmark utility and households' EV

•			Equivalent Variat	ion		Percentage c	hange with respe	ct to initial	utility
House-Hold	Bench-mark Utility	<b>S1</b> IVA0×1.187	S2 ISR0×1.447	83 7.06% VAT	<b>S4</b> 3.79% ISR	<b>S1</b> IVA0×1.187	S2 ISR0×1.447	S3 7.06% VAT	S4 3.79% ISR
H1	30.719	20.000	20.000	20.000	20.000	65.11	65.11	65.11	65.11
H2	56.167	-0.401	-0,157	-1.101	-1.768	-0.72	-0.28	-1.96	-3.15
Н3	71.212	-0.516	-0.330	-1.461	-1.966	-0.72	-0.46	-2.05	-2.76
H4	91.961	-0.715	-0.494	-1.692	-2.405	-0.78	-0.54	-1.84	-2.61
H5	109.484	-0.903	-0.652	-1.787	-2.752	-0.82	-0.60	-1.63	-2.51
H6	138.870	-1.224	-0.838	-1.777	-3.457	-0.88	-0.60	-1.28	-2.49
H7	174.595	-1.501	-1.084	-1.944	-4.301	-0.86	-0.62	-1.11	-2.46
Н8	208.020	-1.893	-1.634	-2.208	-4.456	-0.91	-0.79	-1.06	-2.14
Н9	295.494	-2.845	-2.783	-2.058	-5.365	-0.96	-0.94	-0.70	-1.82
H10	658.781	-5.894	-14.834	-2.717	6.705	-0.89	-2.25	-0.41	1.02
Total		4.108	-2.806	3.255	0.235				

The percentage utility changes for the 10 households' deciles appear in the last four columns. Scaling up all VAT rates (S1) reduces the utility of all other deciles by almost the same percentage (0.7-1.0 per cent), while the impact of scaling up the ISR rates increases with income and reaches 2.25% for the richest decile. The impact of setting a uniform VAT or ISR rates (scenarios S3 and S4, respectively) are clearly regressive, especially the latter one that reduces the second poorest income decile by 3.2% and increases the utility of the richest decile by almost 1%.

Comparison of S3 (uniform VAT) and S4 (uniform ISR) shows that both, VAT and ISR's are progressive, but ISR is more progressive, given that the highest income decile is highly benefited, in both cases medium-high income deciles bear the greatest part of the reform's cost. Considering the four reforms analyzed, and from a global efficiency viewpoint, results suggest that the best policy, among the alternatives considered, would be an increase in IVA maintaining its structure, because this would give the greater global benefit in terms of the EV.

Table 3.5 shows the effects of each reform on fiscal revenues. Production tax revenues and Social security contributions changes are modest, always under 1% of their benchmark values. Therefore, the change in Government revenues that appears in the last row is determined by the change in VAT revenues (S1 y S3) or ISR revenues (S2 and S4). The results indicate that the surplus transferred to the poorest household when VAT rates are scaled up by 1.187 (column S1) 16.495 is less than 18.355, the amount transferred when a single 7.06% VAT rate is set.

This is so because a uniform VAT rate increases the price of commodities bought by the poorest household and the amount transferred has to be larger. If the extra revenue is obtained scaling up ISR tax rates (column S2), the budget surplus required to achieve the same welfare increase of the poorest household, 22.459, is much larger than in the two previous scenarios and greater than 20.793 the transfer required when there is a flat income tax rate (Column S4, 20.793).

Table 3.5 Government tax revenues

		M	illion pesos				Percentage c	hange	
	1996	S1	S2	S3	S4	S1	S2	S3	S4
		IVA0×1.187	ISR0 × 1.447	7.06% VAT	3.79% ISR	IVA0×1.187	ISR0 × 1.447	7.06% VAT	3.79% ISR
Production	145.892	146.423	146.240	144.828	146.084	0.364	0.239	-0.729	0.132
VAT	90.095	106.156	89.736	109.504	89.923	17.827	-0.398	21.543	-0.191
Social security	66.688	66.602	66.597	66.680	66.662	-0.129	-0.136	-0.012	-0.039
Corporation	67.437	67.437	67.437	67.437	67.437	0.000	0.000	0.000	0.000
Income Tax	50.592	50.581	73.154	50.610	71.393	-0.022	44.596	0.036	41.115
TOTAL	420.704	437.199	443.163	439.059	441.497	3.921	5.338	4.363	4.942
$\Delta$ TOTAL		16.495	22.459	18.355	20.793				

Notes: see Table 3.1.

Finally, a note on drawbacks and shortcomings of our model is in place. All the caveats for AGE models apply to our model. The well known advice about taking this kind of results with caution should be kept in mind when drawing possible policy implications, since such results constitute a guide-

more than an exact quantitative analysis- to what could possibly happen if a reform is implemented.

On the other hand, our model has been designed on the base of a 1996 SAM. First, the fact that this type of AGE analysis is based on a single point observation constitutes one of the most frequent criticisms against it. Since it is not our purpose to tackle methodological issues here, we argue that 1996 is a typical year in the Mexican economy so that, our results are valid to the extent that said type of static AGE analysis is valid. Second, 1996 is an eleven years old year, and results might, or might not, apply to actual circumstances, depending on how much the structure of the economy has changed. No doubt, actualization of data bases<sup>14</sup> is necessary to further study these issues, and to confirm or correct several results.

Another frequent criticism goes about the use of exogenous (non-SAM calibrated) parameters, such as the substitution elasticity, since results might be very sensitive to elasticity specification. In our case, we use Armington elasticities to account for the degree of substitution between imports and domestic goods, and similar elasticities to account for the degree of substitution between present and future consumption. To asses if these elasticities are driving the results in certain direction, sensitivity analysis are performed. According to the series of simulations we performed using alternative sets of elasticities, the qualitative results are robust, and quantitative results do not experiment significant changes.

### VI. Final comments

An AGE model is used to analyze the efficiency degree of four alternative reforms that generate funds devoted to alleviate extreme poverty. The results suggest that, from a global Equivalent Variation (EV) viewpoint, (comparable in the sense that each reform generates the same EV for the lowest income decile), financing the policy of direct transfers through an increase in the VAT (keeping its structure) is more efficient than financing through an increase in ISR (keeping its structure).

Our results about the efficiency of direct transfers are underestimated because our model does not take into account potential gains, such as the

 $<sup>^{14}</sup>$  In the first quarter of 2008, INEGI published an Input-Output Table (IOT) of the Mexican economy for the year 2003. The previous IOT available from INEGI was one for the year 1985, which resulted from a series of actualizations of a 1978 IOT. As far as we know, there are no clues on whether the INEGI will set a periodicity for this work, or we are going to wait again about 30 years -or any random amount of years-, to see another survey-based IOT for Mexico.

increase in human capital derived from, for example, conditioned direct transfers to school and public health institutions attendance, like PROGRESA/OPORTUNIDADES.

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### 102 Ensayos

### Appendix 1. SAM-MX96 accounts

```
First decile of households
Second decile of households
Third decile of households
  H1
H2
H3
H4
H5
H6
H7
H8
H9
H10
L1
L2
L3
L4
L5
L6
L7
L8
L9
L10
L11
                            Fourth decile of households
                            Fifth decile of households
                            Sixth decile of households
                            Seventh decile of households
                            Eight decile of households
Ninth decile of households
                            Tenth decile of households
                            PROFFESIONALS
                            TECHNICIANS
EDUCACION WORKERS
ART, SHOWS, AND SPORTS WORKERS
                            FUNCTIONARIES AND MANAGERS OF THE PUBLIC PRIVATE AND SOCIAL SECTORS
                            WORKERS IN AGRICULTURAL, LIVESTOCK, FORESTRY, AND HUNTING AND FISHING ACTIVITIES SUPERVISORS AND OTHER CONTROL WORKERS
                            ARTISANS AND WORKERS IN THE TRANSFORMATION INDUSTRY
                            MACHINE OPERATORS IN INDUSTRIAL PRODUCTION
ASSISTANTS, PEONS AND SIMILARS IN THE TRANSFORMATION INDUSTRY
DRIVERS AND ASSISTANTS
                            COORDINATORS AND SUPERVISORS IN ADMINISTRATIVE AND SERVICES ACTIVITIES.
  L12
                    22
  L13
L14
L15
                            ASSISTANTS IN ADMINISTRATIVE AND ASSISTANTS IN ADMINISTRATIVE AND ASSISTANTS OF AND ASSISTANTS OF AND ASSISTANTS AND WALKING WERCHANTS AND WALKING WORKERS
                    25
                            EMPLOYEES IN ESTABLISHMENTS FOR PERSONAL SERVICES WORKERS IN DOMESTIC SERVICES WORKERS IN PROTECTION SERVICES AND THE ARMY
L16
L17
L18
K
A1
A2
AI
AIII
AIVI
AVII
AVII
AX
A5
A6
A7
A8
A9
A10
C1
C2
C3
C4
C5
C6
C7
C8
C9
C10
AAPPP
                    26
27
28
                    29
                            Capital
                            Agriculture, livestock, forestry, hunting and fishing Mining Food, beverages and tobacco
                    30
31
32
                    33
                            Textiles, clothes, and leather industries
                            Wood Industry and Wood products
Paper, paper products, printing-houses and publishers
Chemicals, oil derivatives, rubber and plastic
                            Non metallic mining products

Basic metallic industries

Metallic products, machinery and equipment
                            Other manufacturing
                    40
41
                            Construction
                    42
43
44
                            Electricity
Commerce, restaurants and hotels
                            Transportation, storage and communications
Financing services, insurance and real estate
Communal, social, and personal services
                            Collective services
                           Food, beverages and tobacco
Clothes and shoes
Housing, electricity, gas, and water
                    48
                            Furniture, and domestic equipment and gadgets
                            Health
Transportation
                    52
                    53
54
55
                            Entertainment and culture
                            Education
                    56
57
58
                            Hotels, coffee shops, and restaurants
Diverse goods and services
                            Government
  IIRE
IIMS
IP
IVA
CS
PS
OT
                    59
                            Income tax
                            Indirect taxes minus subsidies
Other taxes to production
                    62
                            Value added tax
                            Social Contributions
                     64
65
                            Social transfers
Other transfers
   AHBR
                    66
67
                            Savings-Investment
  CSC
CSP
CEP
                            Collective services consumption
Public health consumption
                     69
                            Public education consumption
  PGRDM
                     70
                            PAYMENTS TO THE REST OF THE WORLD
  TLCAN
RDP
                            EXTERNAL SECTOR NAFTA AREA
EXTERNAL SECTOR REST OF COUNTRIES
```

Appendix 2. The Social Accounting Matrix of Mexico for 1996 (SAM-MX96)

MCS-MX96	3 H1	H2	НЗ	H4	H5	H6	H7	H8	H9	H10
H1 H2 H3 H4 H5 H6 H7 H8 H9 H10 SOC										
AAPP IIRE IIMS IP IVA CS PS OT	62,301	369,442	755,722	1,116,543	1,448,972	1,870,024	2,403,559	3,566,393	6,070,281	32,928,853
NHIBR HITHBR HIT	767,482	1,564,081	1,694,621	2,707,137	3,640,015	6,055,036	16,213,246	13,399,683	23,574,576	123,264,795
C1 C2 C3 C4 C5 C6 C7 C8 C9 C10 CSC CSP CEP PGRDM TLCAN	12,107,260 480,164 5,579,497 1,898,874 1,039,796 2,579,590 278,639 975,976 2,931,145 2,080,897	18,780,689 826,012 10,787,797 3,080,109 1,973,305 4,563,495 603,038 2,063,555 8,064,730 3,859,987	23,188,034 1,082,715 13,269,005 3,842,437 3,225,893 6,501,235 738,987 3,118,925 9,788,541 4,761,726	27,616,083 1,328,353 16,910,772 4,382,639 3,866,521 8,864,457 1,053,695 4,181,724 14,579,357 6,470,356	30,897,017 1,817,497 19,748,615 5,145,300 3,402,654 11,418,377 1,561,154 5,307,774 17,088,797 9,457,061	34,124,197 2,080,319 23,412,552 5,945,433 3,180,691 16,080,042 2,330,093 6,796,443 28,700,200 10,165,105	38,331,414 2,524,416 26,618,604 6,916,008 4,213,311 18,624,816 2,691,314 9,469,648 36,694,921 12,297,211	42,321,591 3,370,990 34,609,192 8,984,679 5,886,716 23,879,038 4,550,638 11,644,024 42,434,374 16,938,722	47,556,544 4,863,824 39,439,125 12,325,038 9,160,240 33,323,238 9,112,014 18,095,199 72,821,577 25,222,714	60,733,519 8,510,742 79,092,344 27,958,078 17,109,105 33,842,519 25,970,364 43,298,289 134,345,659 54,655,567
RDP TOTAL	30,781,621	56,536,239	71,967,842	93,077,637	110,933,233	140,740,134	176,998,468	211,586,039	301,564,371	691,709,834

# 104 Ensayos

ICS-MX96	soc	AAPP	IIRE	IIMS	IP	IVA	cs	PS	ОТ	AHBR
1 2 3 4 5 6 6 7 7	25,093,060 41,687,294 49,455,561 62,577,112 71,151,615 90,882,071 114,608,590 126,014,336 178,260,188							922,230 1,831,498 1,928,965 1,969,165 2,162,519 2,319,600 2,648,448 3,618,229 4,783,988	1,328,536 2,638,398 2,778,806 2,836,717 3,115,256 3,341,543 3,815,270 5,212,307 6,891,663	
0 C	386,536,629							7,242,642	10,433,521	
PP E S	67,436,807		118,028,898	136,202,471	9,689,701	90,095,116	66,688,160			
BR	270,908,775	29,427,283 7,968,896 103,212,438								
)   										
5 5 7 3										
, , I II										2,293,275 63,419 33,635,954 16,109,035 7,289,219 3,811,919 15,634,813 4,134,913 5,014,511 183,313,02
										24,588,220 224,256,52 0 50,623,302 12,293,154
ı										0 496,746
C P P RDM	73,500,636	110,761,607 41,867,183 91,077,046 36,389,893								
CAN IP ITAL	1,558,112,675	420,704,346	118,028,898	136,202,471	9,689,701	90,095,116	66,688,160	29,427,283	42,392,016	583.558.02

106 Ensayos

MCS-MX96	L11	L12	L13	L14	L15	L16	L17	L18	к
H1 H2 H3 H4 H5 H6 H7 H8 H9 H10 SOC	34,114 161,868 447,202 1,398,529 2,953,741 3,871,040 5,674,773 6,703,625 8,801,812 17,695,333	0 27,598 16,039 102,724 218,124 276,220 1,051,663 2,576,092 6,657,070 30,951,498	90,419 273,623 791,605 1,525,610 2,689,050 3,668,539 6,894,395 12,315,227 12,800,583 10,144,241	402,140 1,264,491 1,814,527 2,892,198 3,433,570 3,993,512 5,828,849 6,586,017 9,355,987 29,202,453	201,689 579,634 917,084 939,157 1,150,654 1,366,647 1,620,177 1,190,213 2,301,672 1,705,003	317,136 841,919 1,812,099 2,990,174 3,637,540 3,378,960 4,017,380 4,664,227 4,586,745 8,373,453	656,963 1,943,629 2,573,856 2,513,676 2,560,217 1,634,135 1,747,354 812,214 488,344 184,443	11,466 71,563 296,146 620,562 1,193,788 2,156,088 2,900,938 4,517,700 4,445,333 6,284,416	1,558,112,676
JAOPP IIRE IIRE IIRE IIRE IIRE IIRE IIRE II									O TOLAT T A TOLAT
AVI AVIII AIX A4 A5 A6 A7 A8 A9 A10 C1 C2 C3 C4 C5 C6									
C7 C8 C9 C10 CSC CSP CEP PGRDM TLCAN RDP TOTAL	47,742,037	41,877,028	51,193,292	64,773,744	11,971,931	34,619,632	15,114,831	22,498,001	1,558,112,676

ACS-MX96	AVIII	AIX	A4	A5	A6	A7	A8	A9	A10
1									
2									
5									
3									
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0									
OC NPP									
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IS	41,412,175 724,323	2,409,718 65,276	9,042,998 528,296	-9,811,545 1,303,453	325,631 1,078,075	3,454,455 785,818	16,148,349 1,442,130	3,920,231 1,198,915	0 487,428
A	724,020	03,270	320,230	1,505,455	1,070,075	700,010	1,442,130		401,420
3	3,957,423	381,578	5,086,875	1,000,865	10,899,956	5,906,415	3,180,777	19,828,157	6,782,330
S Γ									
IBR									
	2,073,210	473,972	2,786,625	506,206	1,209,771	1,640,706	8,276,244	25,002,223	6,491,882
	2,365,269	233,598	1,024,201 0	1,902,923 26,954	1,482,082 0	1,637,703 0	3,343,350 71,411	16,160,147 48,869,837	3,856,190 488,464
	0	0	0	0	279,644	0	732,583	6,902,463	143,432
	4,758,361	675,208	2,499,953	551,425	11,124,422	6,891,013	5,556,187	19,611,961	10,641,695
	0 5,974,686	21,144 160,493	42,588 5,195,418	3,976 350,492	224,432 225,103	0 626,217	8,485 176,492	169,789 1,269,510	214,636 1,312,585
	6,435,055	642,116	21,026,688	992,818	4,342,838	1,320,043	392,842	16,851,907	1,240,927
_	9,660,903	773,344	133,373	211,434	144,496	76,889	22,047	184,655	145,250
0 1	2,336,978 1,020,788	77,679 0	12,968,941 2,023,712	452,277 335,535	1,006,701 3,242,498	298,904 34,351,602	24,554 178,499	3,901,635 1,035,692	527,199 2,219,256
2	1,396,056	292,159	824,092	2,673,418	4,148,622	3,000,868	2,761,893	10,114,446	12,374,705
3	2,095,261	200,752	977,701	1,664,350	6,830,614	5,425,192	4,283,337	12,384,841	12,029,490
4 5	332,083 0	147,292 4,173	34,951 0	0 160,952	53,298,279 9,870,585	395,163 72,130	1,414,606 26,449	846,181 623,086	139,813 0
6	377,196	55,473	161,313	88,899	9,798,080	2,106,320	1,645,340	15,305,628	3,232,216
7	0	0	0	0	88,643	17,173	52,381	14,709,501	0
8	476,567 96,336,866	32,169 9,524,706	819,802 39,337,932	18,246 14,611,689	934,098 374,067,169	798,545 168,494,708	2,622,599 252,205,278	2,976,186 193,684,998	12,299,719
	0	595,766	0	5,862	0	0	0	1,622,405	925,524
	2,161,175	2,117,411	6,046,711	8,636,385	0	1,043	93,107	51,509	17,069
	28,151 3,982,616	208,174 742,606	0 693,844	4,129 464,965	0 2,897,916	0 915,464	0 359,892	1,850,043 4,523,033	443,155 723,849
1	6,672,085	302,377	6,163,631	109,494	2,697,916	9.282	79.332	137,369	16,682
/	4,205,845	1,124,279	870,689	315,064	7,635,666	774,401	2,925,409	4,845,698	1,326,555
, 1	19,606,291	3,667,904	5,919,447	1,737,228	6,315,471	21,962,176	2,538,050	11,246,254	1,003,069
<u>.</u>	7,827,167 42,681,435	874,713 1,195,503	22,346,084 20,684,811	169,030 164,789	282,467 592,271	103,108 346,897	1,675,081 171,684	1,870,233 335,773	979,700 46,685
III	239,281,879	1,210,845	19,505,373	4,371,290	9,043,751	35,006,882	2,479,048	23,001,390	1,439,046
(	2,226,177	10,273,294 0	796,809 0	612,366	1,448,485 0	806,184 0	4,653,387 0	7,613,901 0	2,247,742
	2,575,615	149,819	624,086	3,924,757	4,046,441	716,437	3,758,548	1,199,368	2,147,159
	38,621,346	2,953,752	10,725,625	4,995,668	14,449,711	12,378,789	4,960,483	11,824,529	2,440,080
	17,364,312 8,969,115	1,332,118 744,176	11,291,585 6,753,243	1,583,441 1,112,242	19,626,500 32,752,485	21,509,522 4,607,315	4,870,562 67,966,372	13,787,860 17,748,026	4,154,214 7,292,220
	9,528,883	251,759	7,815,065	1,384,923	58,911,470	18,435,038	23,968,765	35,943,537	9,451,527
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CAN	178,303,101	24,172,154	0	913,478	5,263,684	14,847,991	7,473,021	1,937,279	

MCS-MX96	C1	C2	C3	C4	C5	C6	C7	C8	C9	C10
H1 H2 H3 H4 H4 H4 H5 H6 H7 H8 H9 H9 IVA SAAPP IVA CCS PS OTBR L1	2,217,896	2,484,754	14,430,338	7,437,949	0	10,965,606	3,094,047	2,848,888	33,960,200	12,655,440
A1 A2 A2 AI AII AII AII AII AII AII AII AI	50,812,67 1,042,67 281,778,613 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	414,392 0 0 0 0 8,779 97,095 0 811,747 0 429,241 495,939 12,084,723 0 233,623,520 7,071,728	0 0 1,043,972 5,521,194 2,005,142 10,725,892 13,055,534 0 6,896,357 650,213 0 0 0 33,142,341	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 1,494,802 0 0 0 0 2,204,445 980,294 0 0 0 35,116,347	0 0 0 0 0 8,704,562 0 0 0 1,230,125 0 0 0 0 967,108 0 89,181,337	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 1,512,415 0 15,059,125 0 2,584,932 0 0 0 0 0 29,902,503 21,642,734
TOTAL	335,656,347	26,885,032	269,467,501	80,478,594	53,058,233	209,676,808	48,889,935	104,951,557	367,449,300	145,909,347

110 Ensayos

### **Appendix 3.** The AGEM-MX96

### Production

Each Activity j (j=1,...,18), hires Capital,  $K_j$ , and Labor,  $L_j$ , to produce Value Added,  $V_j$ , through a constant returns to scale Cobb-Douglas technology. Cost minimization implies optimal demands:

$$K_f^* = \left(\frac{v_f}{A_f}\right) \left(\frac{\alpha_{kf}}{p_k}\right)^{1-\alpha_{kf}} \prod_{i=1}^{18} \left(\frac{\left(1+v_f^L\right)p_i}{\alpha_{if}}\right)^{\alpha_{if}}$$
(A3.1)

$$L_{if}^* = \left(\frac{v_f}{A_f}\right) \left(\frac{\alpha_{if}}{\left(1+v_f^2\right)}\right) \left(\frac{p_k}{\alpha_{kf}}\right)^{\alpha_{kf}} \prod_{i=1}^{18} \left(\frac{\left(1+v_f^2\right)p_i}{\alpha_{if}}\right)^{\alpha_{if}}$$
(A3.2)

Where,  $A_j$  is a (Social Accounting Matrix (SAM) calibrated) scale parameter, and the alphas are (SAM calibrated) share parameters such that  $\alpha_{kf} + \sum_{i=1}^{18} \alpha_{if} = 1$ .  $\tau_j^L$  is the labor tax (social security contributions) implied by SAM data.  $p_k$  and  $p_l$  are capital price and type l labor price.

Average price equal to unitary price (perfect competition) implies that value added price,  $p_{vj}$ , is:

$$p_{vf} = \left(\frac{1}{A_f}\right) \left(\frac{p_k}{\alpha_{kf}}\right)^{\alpha_{kf}} \prod_{i=1}^{18} \left(\frac{\left(1+\tau_f^i\right)p_i}{\alpha_{if}}\right)^{\alpha_{if}} \tag{A3.3}$$

Then, Activities obtain domestic production,  $Y_{di}$ , through a Leontief combination of value added, and intermediate consumption  $X_{ij}$  (i=j=1,...,18). Cost minimization yields optimal quantities:

$$X_{ij}^* = \alpha_{ij} Y_{dj} \tag{A3.4}$$

$$V_j^* = v_j Y_{dj} \tag{A3.5}$$

Where  $a_{ij}$  and  $v_j$  are (SAM calibrated) unitary requirements of input i and value added, to produce good j.

Average equal to unitary price (perfect competition) implies:

$$p_{dj} = \left(\sum_{i=1}^{18} p_i a_{ij} + p_{vj} v_j\right) \left(1 + \tau_i^D\right) \tag{A3.6}$$

Where,  $p_{dj}$  is domestic production price, and  $\tau_j^F$  are taxes on production implied by SAM data.

Then, Activities obtain total supply,  $Y_j$ , through a CES combination of domestic production, and imports from the RoW,  $Y_{rj}$ . Cost minimization yields optimal quantities:

$$Y_{df}^* = \left(\frac{Y_f}{\Phi_f}\right) \left(\frac{\delta_{df}^{\sigma_f} \rho_{df}^{-\sigma_f}}{\left(\delta_{df}^{\sigma_f} \rho_{df}^{-\sigma_f} + \delta_{rf}^{\sigma_f} \rho_{rf}^{-\sigma_f}\right)^{\sigma_f / \left(\sigma_f - \alpha\right)}}\right) \tag{A3.7}$$

$$Y_{rf}^* = \begin{pmatrix} \frac{Y_f}{\Phi_f} \end{pmatrix} \begin{pmatrix} \frac{\delta_{rf}^{\sigma_f} - \sigma_f}{\sigma_{rf}^{\sigma_f} + \delta_{rf}^{\sigma_f} \sigma_{rf}^{s - \sigma_f}} \\ \left( \delta_{df}^{\sigma_f} \frac{s - \sigma_f}{\Phi_{df}} + \delta_{rf}^{\sigma_f} \frac{s - \sigma_f}{\Phi_{rf}} \right)^{\sigma_f f} (\sigma_f - s) \end{pmatrix}$$
(A3.8)

Where,  $\Phi_j$  is a (SAM calibrated) scale parameter,  $\delta$  is a (SAM calibrated) share parameter, and  $\sigma_j$  is the (exogenously estimated) Armington elasticity.

Again, average price equal to unitary price (perfect competition), implies:

$$p_{f} = \left(\frac{\left(\delta_{df}^{\sigma_{f}} \epsilon_{df}^{z-\sigma_{f}} + \delta_{rf}^{\sigma_{f}} \epsilon_{rf}^{z-\sigma_{f}}\right)^{z/(z-\sigma_{f})}}{\Phi_{f}}\right) \tag{A3.9}$$

Where,  $p_j$  is total supply goods price, and  $p_{rj}$  is (fixed) imports price.

Finally, private consumption goods,  $C_m$ , and public consumption goods,  $D_n$ , are obtained through a Leontief combination of total supply goods. Cost minimization yields optimal quantities:

$$C_{tm}^* = z_{tm}C_m \qquad m=1,...10$$
 (A3.10)

$$D_{tn}^* = d_{tn}D_n \qquad n = 1,...3 \tag{A3.11}$$

Where,  $z_{im}$  is the (SAM calibrated) unitary requirement of input i, and  $C_{im}^*$  is optimal demand for inputs.  $d_{in}$  is the (SAM calibrated) unitary requirement of input i, and  $D_{im}^*$  is optimal demand for inputs.

Again, average price equal to unitary price (perfect competition) implies:

$$p_m^{\sigma} = (\sum_{t=1}^{18} p_t z_{tm})(1 + \tau_m^{vat})$$
 (A3.12)

$$p_n^d = \left(\sum_{t=1}^{18} p_t d_{tn}\right) \tag{A3.13}$$

Where,  $p_m^{\mathfrak{C}}$  is private consumption good m price, and  $p_n^{\mathfrak{C}}$  is public consumption good n price.  $\mathbf{T}_m^{\mathfrak{DC}}$  is the value added tax rate implied by SAM data

### Households

Each representative Household h (h=1,...10), maximizes a CES utility function of present ( $C_h$ ) and future ( $S_h$ ) consumption. Optimal quantities are:

$$C_h^* = \left(\frac{\delta_h}{\rho_{ch}}\right)^{\sigma_h} \left[\frac{\rho t_h}{\delta_h^{\sigma_h} \rho_{ch}^{2-\sigma_h} + (1-\delta_h)^{\sigma_h} \rho_s^{2-\sigma_h}}\right] \tag{A3.14}$$

$$S_h^* = \left(\frac{1 - \delta_h}{p_I}\right)^{\sigma_h} \left[\frac{DI_h}{\delta_h^{\sigma_h} p_{\sigma_h}^{2 - \sigma_h} + (1 - \delta_h)^{\sigma_h} p_I^{2 - \sigma_h}}\right]$$
(A3.15)

Where,  $DI_h$  is disposable (after tax) income, and  $p_{ch}$  is the price of aggregated present consumption of Household h, respectively.  $p_I$  is the price of investment.  $\delta_h$  is a (SAM calibrated) share parameter, and  $\sigma_h$  is the (exogenously estimated) elasticity between present and future consumption.

 $DI_h$  is given by:

$$DI_{h} = \left[\sum_{l=1}^{18} \Theta_{hl} p_{l} \overline{L}_{l} + \Theta_{hk} p_{k} \overline{K} (1 - \tau^{KT})\right] (1 - \tau^{IT}_{h}) + \Theta_{ht} TR + (\Theta_{ht}) s(L_{RoW})$$
(A3.16)

Where,  $\mathfrak{D}_{ht}$  is Household h (SAM calibrated) share in total endowment of labor type l,  $\overline{L}_{l}$ .  $\mathfrak{D}_{hk}$  is Household h (SAM calibrated) share in total endowment of capital,  $\overline{K}$ .  $\tau^{KT}$  is the tax rate on capital, and  $\tau^{IT}$  is the income tax (both implied by SAM data).  $\mathfrak{D}_{ht}$  is Household h (SAM calibrated) share in total transfers, and TR are total transfers to Households.

Aggregated price of present consumption,  $p_{ch}$ , is the weighted average:

$$p_{\sigma h} = \sum_{m=1}^{10} p_m^{\sigma} \left( \frac{c_{hm}}{c_h} \right) \tag{A3.17}$$

Where  $C_{hn}$  is the (optimal) quantity of good m consumption by household h.

### 114 Ensayos

Investment price,  $p_I$ , is an average of the prices of the total supply goods, weighted by its participation in total investment:

$$p_{l} = \sum_{t=1}^{18} p_{t} \alpha_{lt}$$
, whith:  $\alpha_{lt} = \frac{p_{t} l N V_{t}^{p}}{\sum_{t=1}^{48} p_{t} l N V_{t}^{p}}$  (A3.18)

Where,  $INV_i^0$  are units of initial investment from Activity i.

Finally, Households choose an optimal basket of present consumption goods,  $C_{hm}$ , maximizing a Cobb-Douglas utility function. Optimal demands are given by:

$$C_{hn}^* = \frac{\beta_{hn}C_h}{\beta_n} \tag{A3.19}$$

### Government

Government revenues, GR, are given by:

$$GR = TIT + TPT + TSC (A3.20)$$

Where *TIT* are takings from income taxes, *TPT* takings from taxes on production, and *TSC* takings from social security contributions (labor taxes).

On the other hand, government expenditures (GE) are defined as:

$$GE=SE_G+OT_G+SAV_G CSC_G+PHC_G+PEC_G+PRoW_G$$
 (A3.21)

Where,  $SE_G$  are social expenditures,  $OT_G$  are other transfers,  $CSC_G$  are public savings,  $CSC_G$  are collective services consumption,  $PHC_G$  public health consumption,  $PEC_G$  public education consumption, and  $PRoW_G$  payments to the RoW.

Government expenditures could be greater (or smaller) than its revenues, therefore we define a public surplus as:

$$PS = GR - GE (A3.22)$$

### Rest of the World

RoW's income, RoWI, is given by:

$$RoWI = \sum_{t=1}^{18} p_t^{RoW} M_t + \theta_{RoW}^k \overline{K} + PRoW_G$$
 (A3.23)

Where,  $p_i^{RoW}$  are the (fixed) prices of imports in foreign currency,  $M_i$  are imports of good i,  $Q_{RoW}^k$  is the RoW's (SAM calibrated) capital share, and  $PRoW_G$  are payments from the government.

On the other hand, RoW's expenditures, RoWE, are given by:

$$ReWE = \sum_{t=1}^{18} p_t^{RoW} EXP_t + OT_{RoW} + SAV_{RoW} + L_{RoW}$$
 (A3.24)

Where,  $p_i^{RoW}$  are the (fixed) prices of exports in foreign currency,  $EXP_i$  are exports of good i,  $OT_{RoW}$  are other transfers from the RoW,  $SAV_{RoW}$  are RoW's savings, and  $L_{RoW}$  is labor income from abroad.

### Closures

Capital and labor endowments are part of the system's constraints: For the base simulations total employment of factors is assumed:

$$\sum_{t=1}^{18} K_t^* = \overline{K} \tag{A3.25}$$

$$\sum_{t=1}^{18} L_{tt}^* = \overline{L_t} \tag{A3.26}$$

Investment equals savings:

$$\sum_{k=1}^{18} p_k t N V_k = \sum_{k=1}^{10} 5A V_k + \overline{SAV_k} + 5A V_{ROW} + 5A V_{GOV} \quad (A3.28)$$

Where,  $SAV_h$  are Households savings,  $\overline{SAV_k}$  are (constant) capital savings,  $SAV_{RoW}$  are RoW savings, and  $SAV_{GOV}$  are Government savings.

Finally, total supply equals total demand for every good and service:

$$Y_t = \sum_{t=1}^{18} X_{t,t} + \sum_{m=1}^{10} C_{m,t} + \sum_{m=1}^{8} D_{m,t} + EXP_t + INV_t$$
 (A3.27)